

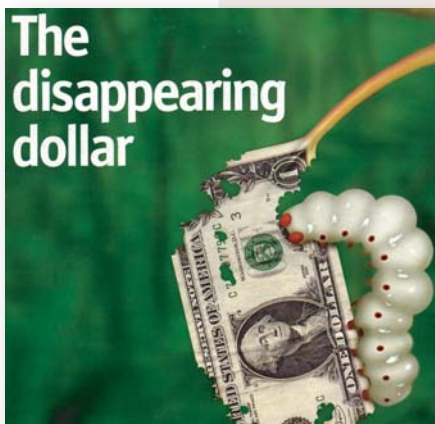


epaCUBE®

# Margin Manager™ from epaCUBE®

Advanced functionality to analyze and manage costs, sell prices, promotions, discounts, chargebacks, and other key attributes

Leveraging the power of the Synchronizer engine, Margin Manager provides users and management with tools and analytics to drive gross profit improvement.



**The disappearing dollar**  
Powerful pricing and cost management routines will illuminate any margin degradation worming its way thru your gross profits.

**Find answers to elusive questions, such as...**

*Where am I making inappropriate margin in my price matrices?*

*...In my Special Pricing Agreements?*

*What effect will current Vendor Changes have on my gross profit?*

*What items haven't had any changes in the past year?*

**Find answers for all items, or any given item.**

## Promotions and Contract Pricing

Designed to handle advertising, performance, and off-invoice allowances as well as 2-way and 3-way contracts, Margin Manager also enforces user-defined business rules to convert allowances from the "buy" to the "sell" side.

## Rebates, Chargebacks and Accruals

Margin Manager provides visibility and control of manufacturer rebates, and accurately tracks chargebacks and accruals across the enterprise.

## Advanced Cost Management

Extends Synchronizer's functionality to support complex costing requirements and analyze the impact of cost changes on margin, inventory valuation, and other key metrics.

## Pricing Management

Margin Manager streamlines pricing matrix and contract management. Utilizing epaCUBE's internal category management structures, or external structures already in use, Margin Manager helps optimize the sell prices of retailers and distributors - spanning all levels from the national list price down to store-specific pricing.

